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# FINANCIAL INTELLIGENCE SERIES

## A Wellness Program

2019 Curriculum - Created and taught exclusively by:  
Bryn Hamilton, BA, CFP, FMA and Stefano Pannu, BA CFP



# TOP EMPLOYERS IN BC RECOGNIZE THE POSITIVE IMPACT OF WELLNESS INITIATIVES AT THE WORKPLACE.

You may already offer group retirement benefits, but what kind of wellness education are you providing in regards to personal finance?

The Financial Intelligence series is a unique wellness program delivering objective education on long-term personal financial planning. We partner with companies in the lower mainland who understand that financial education is tremendously valuable for Canadians today.

Financial planning is NOT simply 'investment advice'; it is much more holistic. The Financial Planning Standards Council of Canada, the leading non-profit organization which oversees practicing Certified Financial Planners in Canada defines financial planning to involve **6 KEY AREAS** that Canadians need to understand:



We offer condensed, 50-minute workshops designed to systematically explore and evaluate these 6 important areas and their relevance to Canadians in their financial lives.

Human resource teams will find a proven curriculum that is free from solicitation, products, or sales gimmicks, and loaded with relevant information and resources. We use objective, case-based material to encourage awareness in these 6 key areas.

Best of all, we provide workshops on an as-requested basis, with no fees, no agreements, and without the need to change or alter any existing benefit programs. It's as simple as scheduling a date and having your staff choose a course they want to attend.

## MOST RECENT COMPANIES WE'VE TAUGHT FOR INCLUDE:

BCIT  
METROVANCOUVER  
BCLC  
WORKSAFE BC  
CITY OF RICHMOND  
CITY OF BURNABY  
CITY OF NORTH VANCOUVER

MCDONALD DETTWILLER & ASSOCIATES  
ALPHA TECHNOLOGIES  
MOBIFY  
AMEC  
HOOTSUITE  
TELIPHONE-NAVIGATA  
RELIC / SAGA

# 2019 COURSES



## FINANCIAL PLANNING FUNDAMENTALS

The 6 areas of Financial Planning  
The 5 obstacles to success in effectively managing your long term finances  
Fundamentals of Investing  
RRSP's vs. TFSA's  
Tax Sheltering Investments in a non-registered environment  
Insured Retirement Programs  
Real Estate in Vancouver

## PAYING LESS TAXES

How Canada's graduated income tax system works  
Using your RRSP's & TFSA's effectively  
The Golden Rules of Tax Planning  
Tax deductions vs tax credits  
Life events that may create additional taxes  
Intergenerational taxation  
Tips and strategies to limit your tax bill



## MANAGING RISK WITH INSURANCE

Term Life vs. Permanent Life  
Whole life vs. Universal Life  
Critical illness insurance  
Disability insurance  
Long Term Care Insurance  
Insured Retirement Programs  
Differences Between Group & Private Insurance



## PROTECTING YOURSELF FINANCIALLY

6 Things That Make You Vulnerable  
10 Questions to ask your Advisor  
Understanding professional designations in finance Unethical Practices, Scams, & Red Flags  
The Little Black Book of Scams  
Fraud in the electronic age  
How to educate yourself

## TEACHING KIDS ABOUT MONEY

Obstacles that young people face today  
Technology's impact on Money  
Fundamental Concepts of Money for Children (and adults!)  
Teaching opportunities for Parents  
Registered Education Savings Plans  
Insured Retirement Programs for Kids

## HOW TO INVEST WITH CONFIDENCE

Is now a Good Time to Invest?  
Historical Performance of the markets  
The Brinson Study and Modern Portfolio Theory  
Dollar Cost Averaging  
The importance of Rebalancing  
How to Prosper in Volatile Markets

# 2019 ADVANCED COURSES



## FINANCIAL STRATEGIES FOR SENIOR & EXECUTIVE STAFF

The role of Financial Planner as quarter back  
Key differences between accountants, investment advisors, and financial planners  
Common misconceptions surrounding fees structures, performance numbers, and ETF's Tax-Deductible Advisory Fees  
Tax-Deductible Mortgages / Debt Swaps  
T-Series Investing  
Equity Pool Investing

## RETIREMENT PLANNING BEST PRACTICES

Canada's Retirement System  
Understanding Government Retirement Benefits  
Maximizing your retirement income through tax planning  
Is your House a retirement plan?  
3 Things all Pensioners need to consider  
The Role of Annuities & GIF's  
The importance of considering long-term care insurance  
How a financial plan can answer questions about your retirement  
Financial plan case study example

## DEALING WITH INHERITANCES, WILLS & ESTATES

Wills, Power of Attorney, Living Wills  
Responsibilities of an executor  
Types of Trusts and their uses  
Reducing Intergenerational taxation  
Why talking about inheritances is smart, not taboo  
What to do when you're receiving an inheritance  
Why insurance is a great tool for passing an inheritance



**BRYN L. HAMILTON**, BA, CFP, FMA

Financial Advisor  
bhamilton@rgfwealth.com

### DESIGNATIONS:

University of Western Ontario, B.A. HONS  
Certified Financial Planner, CFP  
Financial Management Advisor, FMA



**STEFANO PANNU**, BA, CFP

Financial Advisor  
spannu@rgfwealth.com

### DESIGNATIONS:

Simon Fraser University, B.A.  
Certified Financial Planner, CFP

The Financial Intelligence was created and has been taught exclusively by Bryn Hamilton and Stefano Pannu over the last 13 years. As Vancouver-based Certified Financial Planners, these workshops are based off personal experience over the last decade in working with hundreds of Canadians.

Bryn and Stefano are ideal instructors who provide insight, experience, and passion on what Canadians need to understand about long-term finance.

Bryn Hamilton and Stefano Pannu are Financial Advisors with RGF Integrated Wealth Management. The views expressed are those of the speakers and not necessarily those of RGF Integrated Wealth Management, which makes no representations as to their completeness or accuracy.

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